

Simplify Your Move to Microsoft Dynamics 365 Business Central

Presentation & Talk Track



Introduction:

Simplify Your Move to Microsoft Dynamics 365 Business Central

Adept provides an overlay that lays on top of the BC interface which makes it more familiar to those coming from simple accounting systems. It simplifies certain screens and hides complex processes in the background so that you can start using the system as proficiently and quickly as possible. Familiarity is the key word — when you load Adept we want the screens to feel like something you've used countless times before, easing the burden of transition and putting your mind at ease.







Adept offers a mid-market ERP solution for Microsoft Dynamics 365 Business Central

One of the unique characteristics of Adept is the customer service aspect and creative application that was developed around the Adept platform. Adept is designed to emulate the most commonly used financial systems, systems that the market is accustomed to using to make data entry and invoice creation much easier within the Microsoft Dynamics 365 Business Central platform due to the continuity of process and centralizing the commonly used fields within the invoice creation screen and includes several modules:



In addition to the unique nature of the Adept application the Kopis Adept team also provides a strong support team to drive a successful implementation of Microsoft Dynamics 365 Business Central.



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www.kopisusa.com/adept



Why Choose Adept?

Quick Onboarding:

Adept is downloadable from App Source, and ready to use within minutes of connecting G/L accounts through App Source Extensions. Onboarding new employees is simplified as they're already familiar with systems like Adept, it will feel familiar to systems they were trained on for these types of functions. Users are proficient within the system within one day of use.

Reduced Training Time:

Adept uses familiar terminology. Instead of phrases like "Cash Receipts Journal", we use "Receive Customer Payments" or "Pay Bills".

Familiar Look and Feel:

Adept enhances the core BC functions without limiting the power using a similar look to other popular simplified accounting systems.

Less Errors and Quicker to Use:

Selecting a Customer and marking a checkbox next to invoices is just plain faster and offers fewer opportunities for mistakes than filling out the Cash Receipts Journal.



HOW ADEPT WORKS



Process of OnBoarding

GET STARTED IN 3 EASY STEPS:



Adept is designed to be up and running within minutes of installation. Your team members should feel comfortable using Adept by the end of the first day of using it.

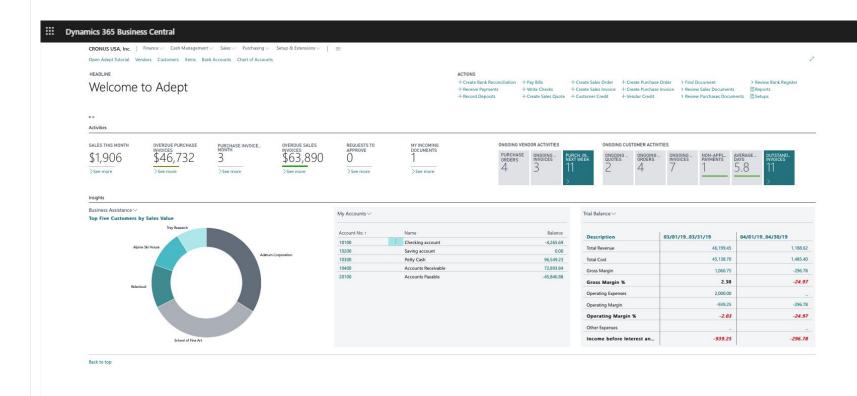




OnBoarding

HOME PAGE/ ROLE CENTER

The Home Page/ Role Center serves as your dashboard, bringing the most common actions that you'll use daily front and center. You'll be able to quickly access reports, and key Business Central functions, saving time and reducing user error.





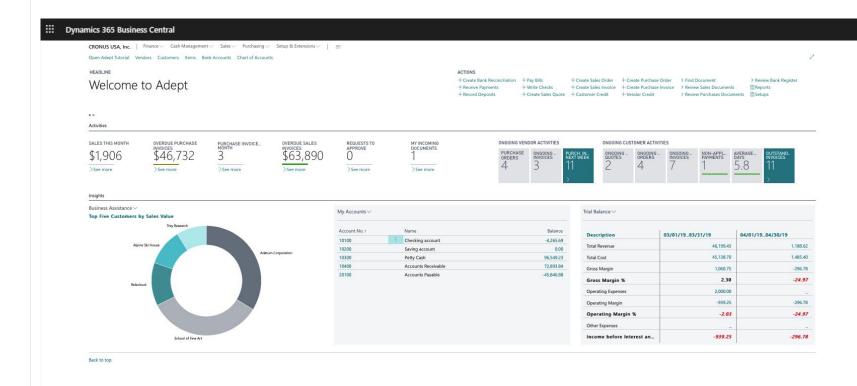
OnBoarding

OVERVIEW OF KEY FEATURES

Adept enhances the core BC functions without limiting the power using a similar look to other popular simplified accounting systems. A few core items of Adept to note are:

- Home Page
- Role Center
- Accounts Payable Page
- Accounts Receivable Page
- Review Bank Register Page

How Adept Works: OnBoarding

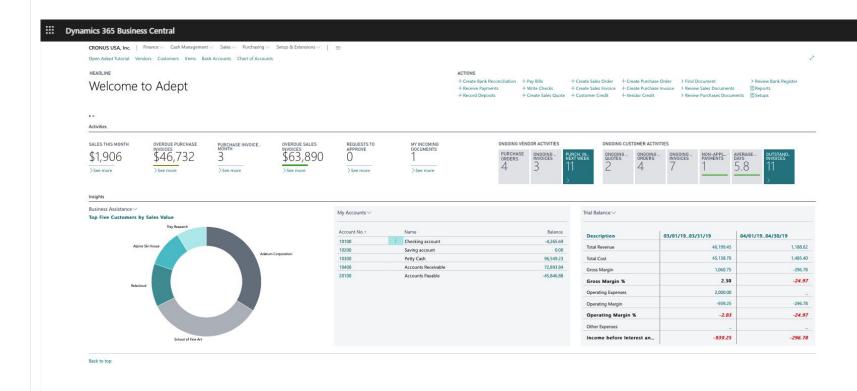




OnBoarding

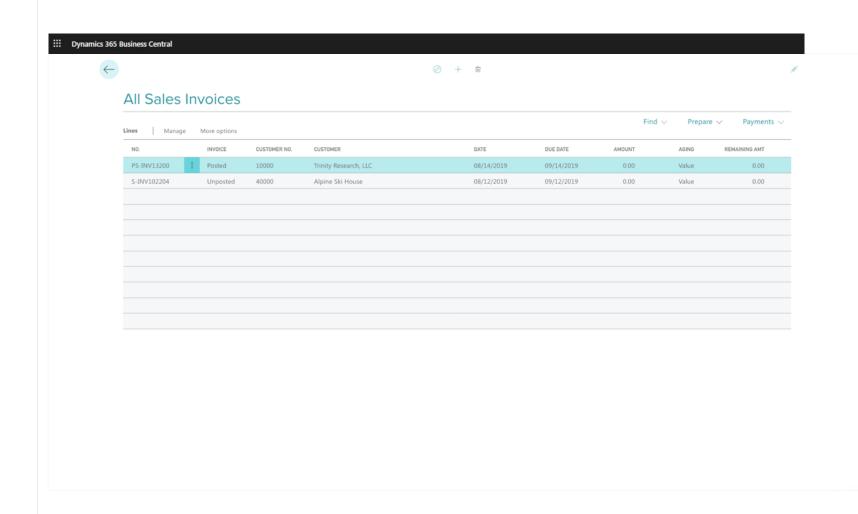
REVIEW OF HOME PAGE/ROLE CENTER

The Role Center or Home Page is your primary dashboard within BC. The main benefit of Adept on this screen is eliminating the fear of the unknown – providing you with the Welcome Wizard referenced before, providing navigation options and Actions that should be familiar to those coming from a simple accounting system, and giving you quick access to all the reports that you rely on currently. To put it one way, we're keeping all the best parts of BC at the forefront while hiding whatever is confusing or unnecessary.





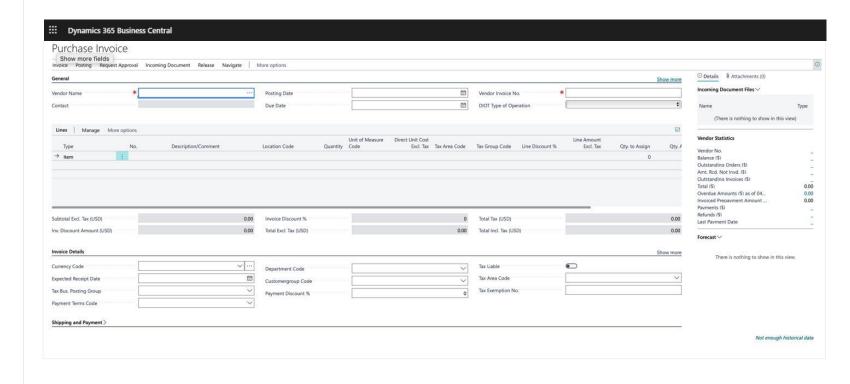
- All Purchase Invoices
- Create Purchase Invoice
- Pay Bills
- Write Checks







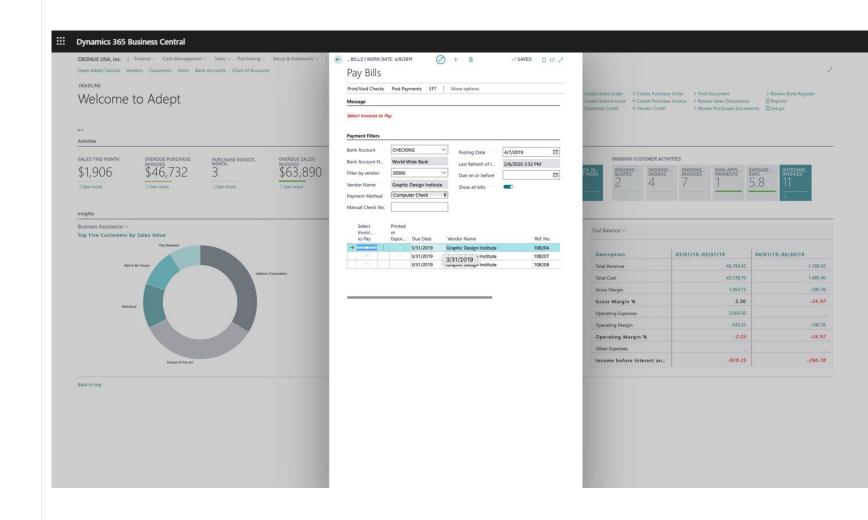
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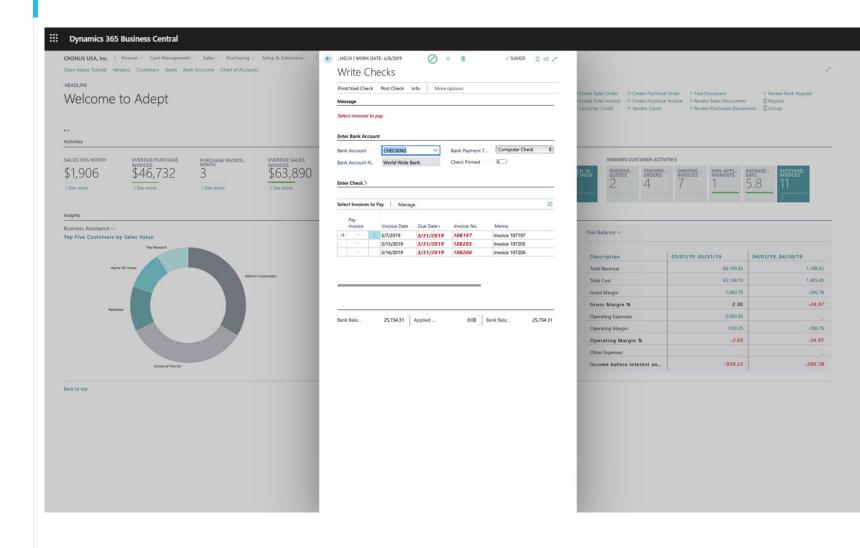
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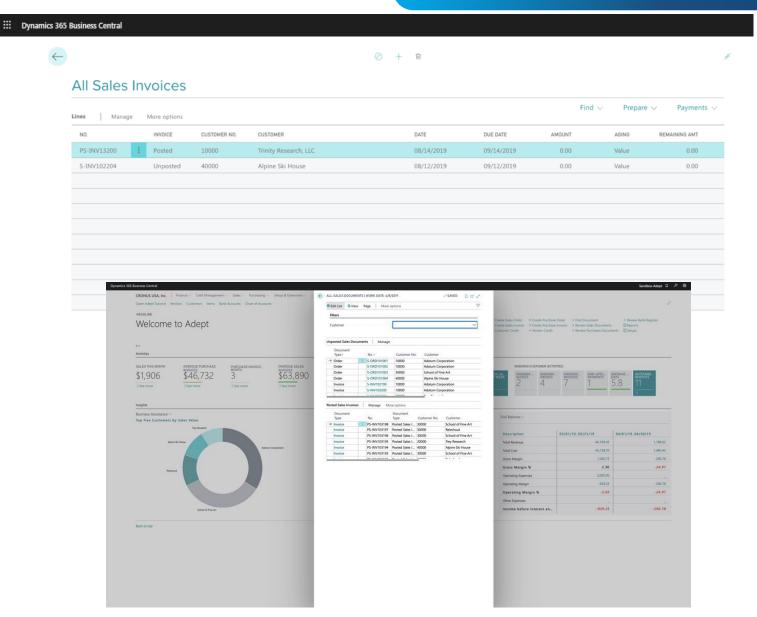
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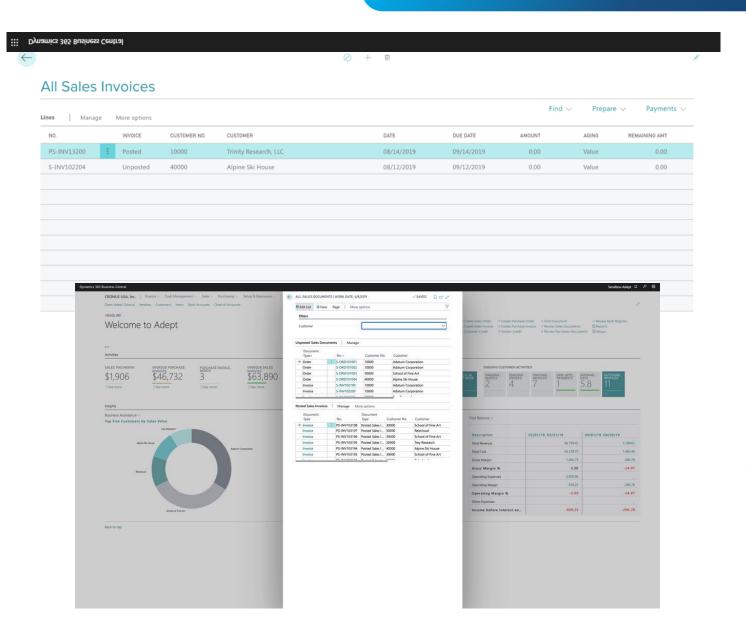
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- All Sales Invoices
- Find Document Screen
- Receive Customer Payments
- Deposits





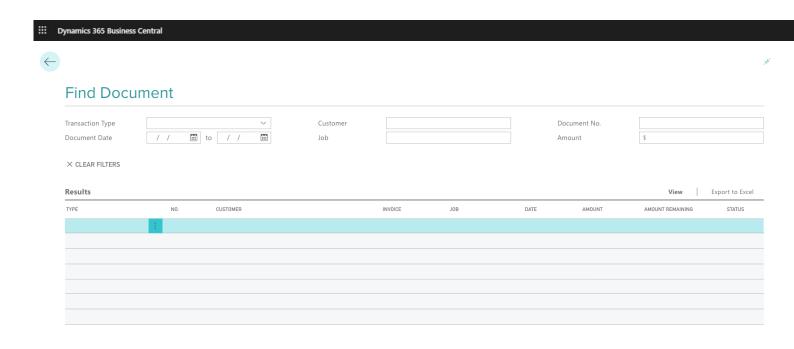


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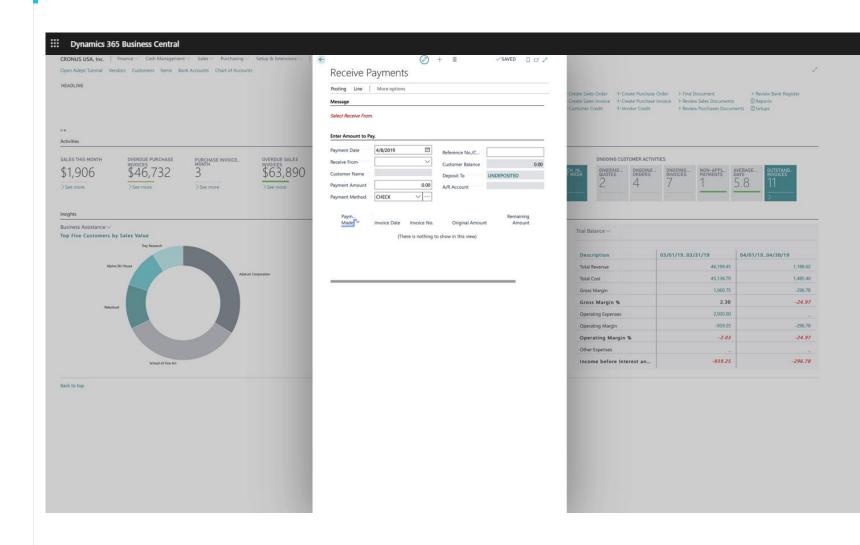
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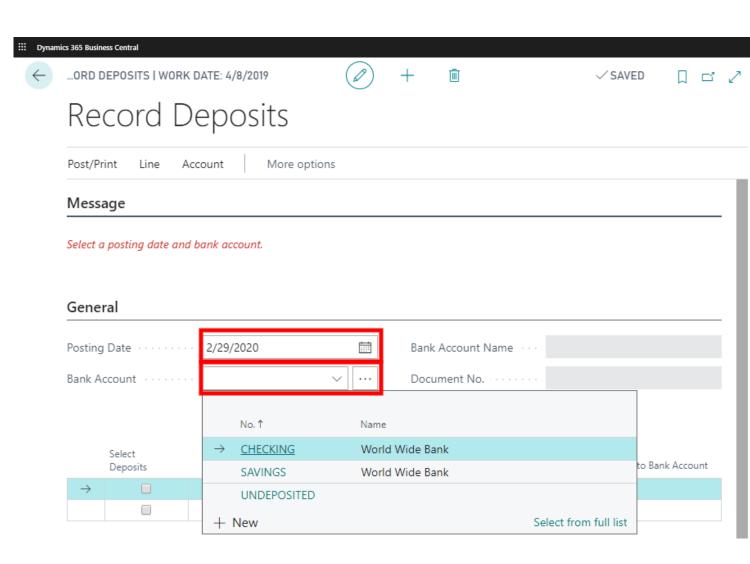


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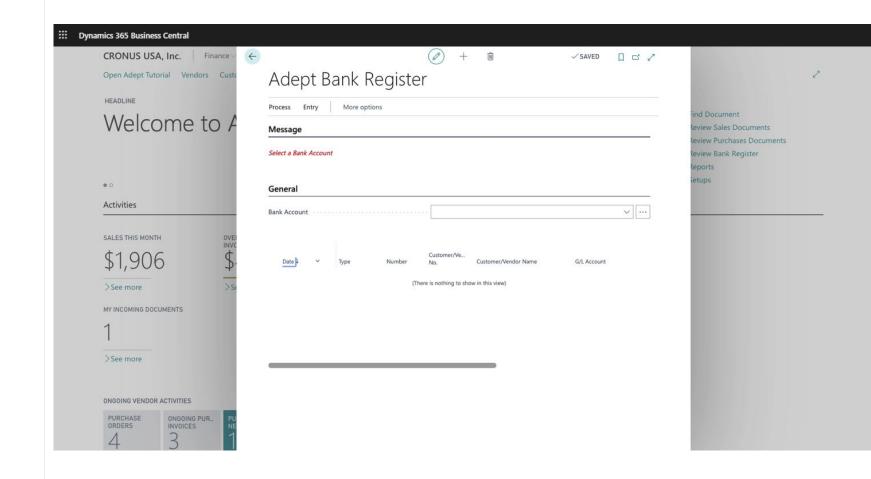


Review of Banking

Check Register

Purpose of the Review Bank Register is to give you a quick glance at the transactions within your bank. We wanted to provide a screen that uses similar terminology to a simple accounting solution. When you open up the screen and select a bank account, you can see all your transactions, and you'll notice this Cleared column which has a checkbox indicating which transactions have cleared.

Bank Reconciliation

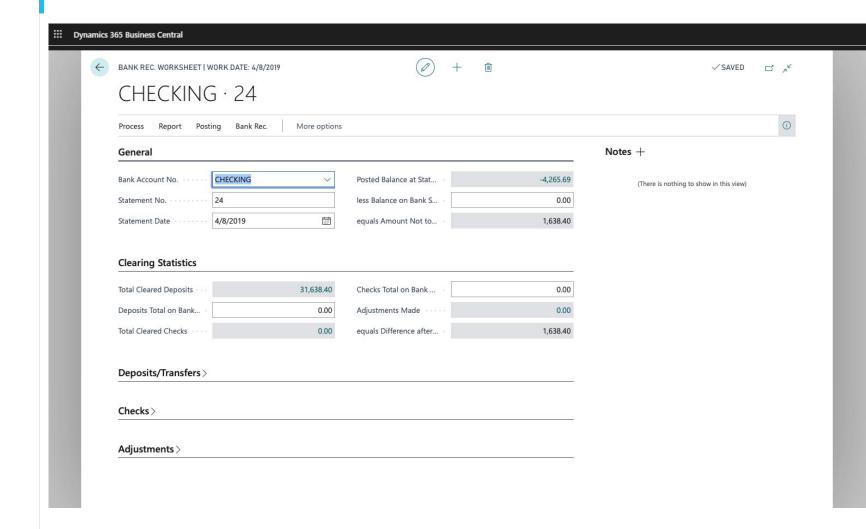






Review of Banking

- Check Register
- Bank Reconciliation





Pricing Options

The one price pricing model will minimize other variables/line items in the pricing model. This will allow a more predictable level of service, a clear line of site into total costs, and create a more consultative type of relationship.

OPTION A

\$30

Per user per month

If bought separately from Microsoft Dynamics 365 Business Central.

OPTION B

\$95

Per user per month

Single SKU for Microsoft
Dynamics 365 Business Central
Essentials with Adept.

OPTION C

\$125

Per user per month

Single SKU for Microsoft Dynamics 365 Business Central Premium with Adept.



Learn More

For more information about Adept, visit www.kopisusa.com/adept or you can purchase directly through Stratos HUB.