



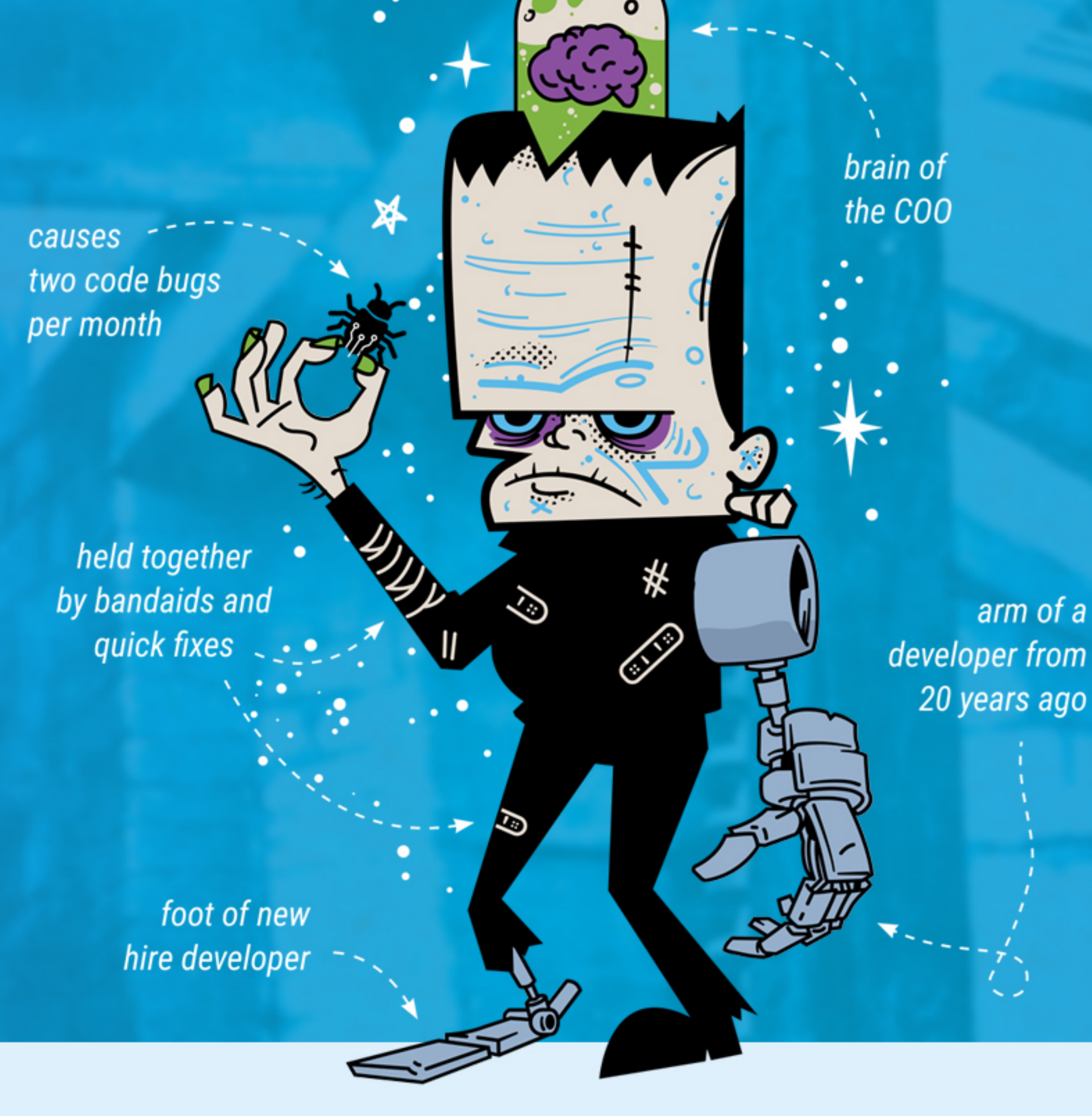
FIELD GUIDE

The Monsters of Modernization

Running a successful and streamlined organization isn't easy when the hidden monsters of software modernization are lurking in your back office, disguised as legacy software.

Teams of all sizes can reclaim time, control, and visibility with efficient modern software.

Frankensystem



DESCRIPTION

A legacy system held together by a patchwork of code from dozens of developers over time. It thrives on inefficiency, redundancy, and ambiguity.

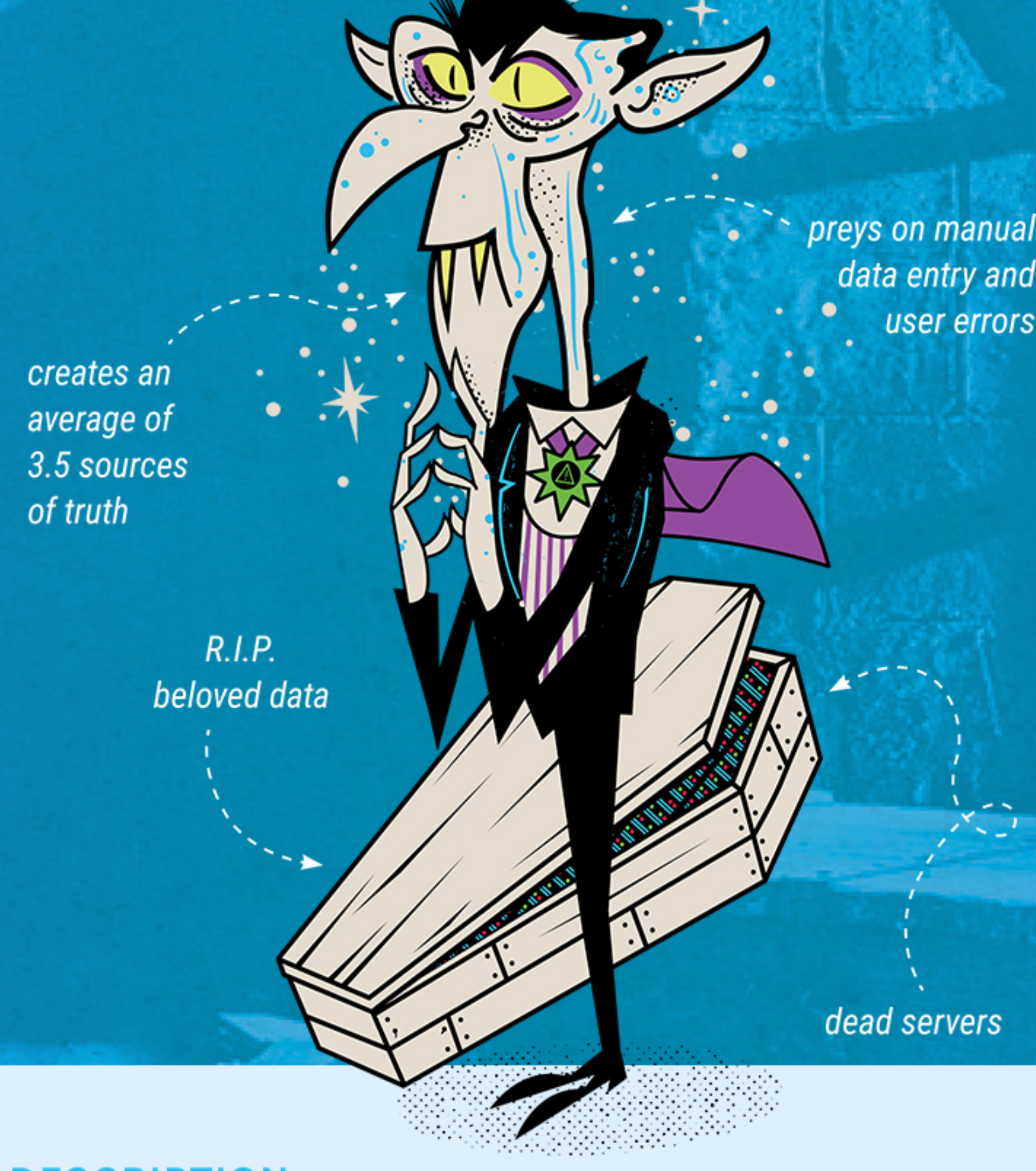
ACTIVITY

Often found doing "we can make it work" enhancements.

FEARS

Code reviews and mobile apps.

Count von Datum



DESCRIPTION

This deceptive manipulator sucks the lifeblood (data) out of your company. He loves watching you make misguided decisions based on questionable data.

ACTIVITY

Believes a vampire's diary is the same as a database.

FEARS

Clean data warehouses and robust business intelligence tools.

Flummux



DESCRIPTION

The gatekeeper of bewildering, confusing user experience, he thrives on horizontal scrolling and excessive clicks. Ugly interfaces are his specialty.

ACTIVITY

Uses Internet Explorer to print directions from MapQuest.

FEARS

Intuitive navigation and mobile-friendly design.

SaaSquatch



DESCRIPTION

The evasive, too good to be true solution that preys on unrealistic expectations. Costs companies an average of \$50k to chase.

ACTIVITY

Known around the office for always being out of office.

FEARS

Accountability, user tutorials, and pants.

Conquer the Monsters of Modernization

Brave, successful, growth-minded professionals have been defeating Modernization Monsters with the Kopsis sword for two decades.

You can too.

[READ CASE STUDIES >](#)

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Learn how other companies transformed their business through modernization.

Understand how to identify and tame the Monsters of Modernization.

See how Kopsis can help you modernize.